

PARTNERSHIP ENABLEMENT

Creating and Recording Events

Optimization Metrics

To collect metrics we must send events from the client. Strategy will determine the different metrics to track, and delivery will configure and send the events from the client. Metrics are the action we want to collect. Events are the unique keys we send. We will use both terms in this lesson, and it's good to understand the relationship between the two terms.

Tools

- Evolv Web Editor
- Evolv Manager

Conversion Funnel Example: Ebay

*Ebay is not an Evolv customer, we do not have access to the Thank You page for this lesson

For the purpose of this exercise, we will scope our optimization to just a single product funnel. We have pre selected New Balance brand, mens 574 shoes, navy with brown color, item #19380280096. Here's a standard conversion funnel for this product:

- Product Listing Page (PLP)
- Product Detail Page (PDP)
- Cart Page
- Checkout Page
- Thank You Page

*Ebay's checkout page URL is dynamic. Configure the URL to correctly capture this page match.

E-commerce Completions Note

When your customer's primary KPI is to increase E-comm completions, you will need a mechanism to access the Thank You Page on their production site. Some customers will configure a test user account with a payment mechanism; they cancel and refund purchases on their side (this is the ideal solution). For other customers, that is not an option. In this case, we use our own credit card, with an agreement to cancel and refund with submitted requests. For the purpose of this lesson we will optimize to **Checkout Page load**.

Events

Strategy has identified these metrics to collect. Our primary KPI is progression of product from the product detail page to the checkout page. In this scenario, we would want to know what product was added to the cart, and ensure it is still in the cart during the checkout process. For the simplicity of this exercise, we will assume that logic is configured, and track checkout page load events.

Funnel pages	PLP Product Listing Page	PDP Product Detail page	Cart	Checkout
Page Load event keys	page.product_landing.loaded	page.product_detail.loaded	page.cart.loaded	
CTA event keys		button.buy_it_now.click button.add_to_cart.click		

Examples

Checkout page load event triggered via context-level JavaScript:



Button click events triggered via context-level JavaScript:

OesktopVisitors - Optimization Event - New Balance Shoes (DesktopVisitors-New		Edit Mode 👻 🌣 😫
Contexts + 🗘 K \leftrightarrow \rightarrow C S https://www.ebay.com/itm/New-Balance-Mem	s-574-Shoes-Navy-with-Brown/193802800961	 New Balance Shoes (Context)
Desktopvlistors - Optimization Event - New Balance Shoes (Desktopvlistors-New Contexts + Context + Contex	BalanceShoes.ymt) ≤-274-Shoes-Navy-with-Brown19280250061 Laptop with MCP/ sceen 1280 × 800 Soli All Categories Brows > Athletic Shoes Brows > Athletic Store - Fast Shipping 3 viewed per hour Condition: New with box US Shoe Size -Select - Condition: New with box US Shoe Size -Select - Condition: New with box US Shoe Size -Select - Quantity: 1 More than 10 available Shoe Width: D US \$59.99 List Price US \$59.99 Buy It Now List Price US \$20.00 (25% off) Shoe Vidth ocart	
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Activity (20 mins)

Discuss approach for implementing each event with a partner, then implement events

• Breakout rooms (1 min)

- Analyze the events table (2 min)
- Open sample .yml in web editor (1 min)
- Discussion (2 min)
- Return to main room (1 min)
- Implement the additional events (8 min)
- Questions and support (5 min)

Starter .yml file

This is not a lesson in how to write JavaScript. However, you will need some basic JavaScript and CSS skills to complete this lesson. <u>Documentation</u>.

Example .yml with Events

Getting help from the Manager

To gain more understanding of how to create and record events, you will want to read the documentation in the knowledge base. Navigate to the Evolv Manager and select the help icon in the upper-right corner.

Phyllis SANDBOX v2 Ebay Shoes PDP				• • • •
Production 🗸	Draft	Review	Live	

Frora	Welcome to the Evolv Help Center	Requests
	creating events	Q
	Welcome! You can raise a Customer Support request from the options provided.	
	Concepts Articles that explain the essential concepts in the Evolv workflow.	
	Step by Step Guides Guides that walk you through the necessary steps to use the Evolv product.	
	Troubleshooting Guides Guides to help resolve common issues. Web Editor Guides	
	Everything you need to know to install and use Evolv's Web Editor.	>

Enter your help keyword into the search. In this case your keywords are "creating events".

Select the top option, "Creating Events":

creating events		×		
Welcome	ARTICL	ES Creating Events from Evolv Customer Support Creating Variants in the Editor from Evolv Customer Support Creating Projects from Evolv Customer Support REQUEST ABOUT		
Welcomel You	*	Technical Support - Customer to Evolv Customer Support	7	
🗐 Learn mu	÷	Partner Enablement to Evolv Customer Support	7	
Concepts Articles that ex	**	General Request to Evolv Customer Support	7	

This will bring you to the article about creating and recording events, with links to the SDK documentation along with SDK and API implementations.

Help Center / Evolv Customer Support / Creating Events
Creating Events
 Navigate to "Events" in the left nav bar and select the "New Event" button. Enter an event name, an event key and, optionally, a description. An event is defined by its key, which is the unique identifier that is sent to the Evolv system indicating the event has occurred so that the event can be counted.
2. To record completion of an Event, send the event key to Evolv
b. For an SDK implementation, see the open source Github project examples
c. For an API implementation, see the API developer documentation
Note that for event naming, use a specific description of the event itself. For example, "Button Clicked", not "Conversion Achieved". This will make them easier to re-use between different projects with different conversion goals.
Did this article help? IL Yes ID No
Need to raise a request? Contact us.

Version Control

Store your .yml where you can use version control. <u>Github</u> is commonly used, but work out with your team a strategy to collaborate, store, and version your work.